OCM
1120 E. PETERSON RD GRAYSLAKE ILLINOIS 60030 TOLL FREE: 866-457-5710 (847)-462-4258 FAX: 847-462-4259

January 30, 2026

RE: OCM Price Increase Notice Effective April 1, 2026

Dear Valued Customer,

Since mid-2025, our industry has faced sustained cost pressures driven primarily by a combination of steel and reciprocal tariffs, coupled with significant increases in domestic wire rod pricing. Notably, domestic wire rod prices have risen by more than 30% during this period. As with many companies across the concrete forming and reinforcing supply industry, we have reached the point where these cumulative increases can no longer be fully absorbed.

As a result, OCM will be implementing a price increase across our product portfolio, **averaging in the range of 7% to 10%**. Average range means some products may increase by less than 7%, while others may increase by more than 10%, depending on material content and exposure to these cost drivers. **This price increase will take effect on Wednesday, April 1.**

OCM is currently completing a full cost analysis and will share more specific details in the coming weeks. In the meantime, your OCM Regional Sales Manager or local OCM Independent Sales Representative will be your primary contacts for questions and additional information.

We value our partnership and remain committed to providing consistent quality, reliable supply, and responsive service. While current cost pressures persist, there is a more optimistic outlook for 2026, with expectations that construction demand may strengthen later this year through a combination of Federal Reserve monetary easing and increased government fiscal support. OCM will continue to work diligently to help keep our customers competitive while enhancing the value we provide.

Thank you again for your continued support of OCM in 2026 and beyond.

Sincerely,

Ray Sullivan

Ray Sullivan
Vice President of Sales and Marketing
OCM Inc.